

# Business Expectations Survey

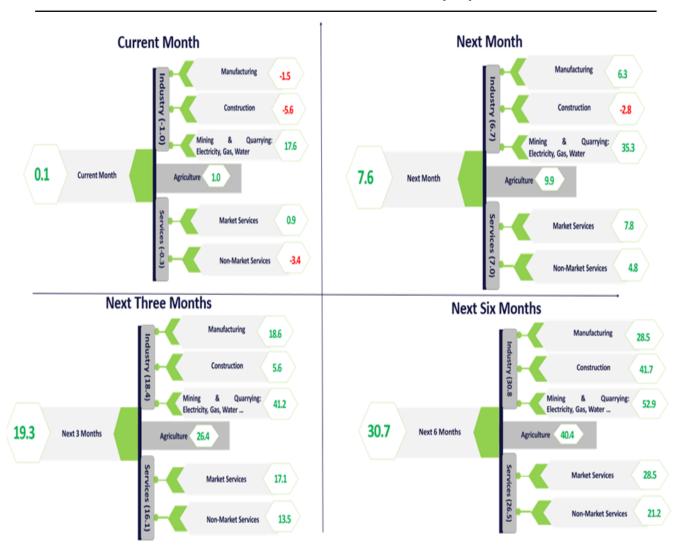
# Statistics Department Central Bank of Nigeria

July, 2024

# **Overall Confidence Index on Macroeconomy - Current Month**



**Confidence Index on Macroeconomy By Sector** 



#### **EXECUTIVE SUMMARY**

The July 2024 Business Expectations Survey (BES)<sup>1</sup> was carried out between the period of July 15-19, 2024, with a sample size of 1,600 business enterprises nationwide. A response rate of 98.9 percent was achieved, and the sectors covered during the exercise were Industry, Services and Agriculture.

The highlights of the BES report are as follows:

- Respondents indicated optimism on overall business outlook in July 2024, as the business conditions in Nigeria is expected to improve. This optimism is driven by the opinion of respondents from the Agriculture Sector.
- Respondents outlook for the next month, next 3 months and next 6 months all indicated optimism.
- The positive outlook in the volume of business activities of the firms in the next month implied improved prospects for employment in the same period. The sector with the highest prospect for employment is the Agriculture Sector, followed by the Industry and Services sectors.
- The respondent firms opined that insecurity was the major factor constraining the business activity in July 2024. Other constraining factors are high interest rate, insufficient power supply, and high/multiple taxes.
- Respondent firms expect the exchange rate to depreciate in all review periods except the next six months. However, they expect the borrowing rate to rise in all the periods under review. Respondents also opined that the current inflation rate of 34.19 is too high.

#### 1.0 INTRODUCTION

Respondents were drawn from the Industry, Services and Agriculture Sectors. The Industry Sector is made up of: Manufacturing, Construction, Mining and Quarrying; Electricity, Gas & Water Supply. Services is made up of Market Services and Non-Market Services while Agriculture is a stand-alone sector. The periods reviewed are the current month (July), next month (August), next three months (October) and next six months (January 2025).

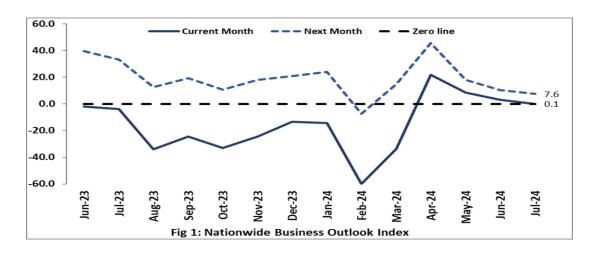
The indices are computed based on responses regarding the sentiments of change in different aspects of respondents' business activities. An index above 0.0 point indicates positive sentiment, while an index below 0.0 point indicates negative sentiment on business activity.

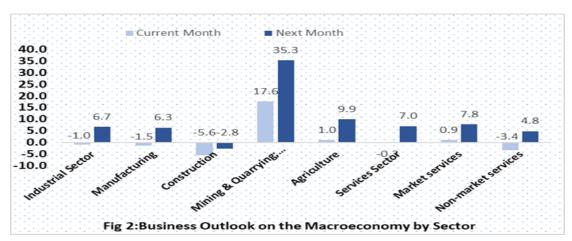
<sup>&</sup>lt;sup>1</sup>The Business Expectations Survey (BES) is a monthly survey of leading firms drawn from Business Establishment updated frames of Central Bank of Nigeria and the National Bureau of Statistics. The BES result provides advance indication of change in the overall business activity in the economy and in the various measures of activity of the companies' own operations as well as selected economic indicators.

# 2.0 Overall Business Outlook on the Macroeconomy

Respondent firms were optimistic on the macroeconomy as the business condition index improved in July 2024 and the subsequent months under review.

The overall confidence index (CI)<sup>2</sup> at 0.1 index points indicates that few respondent firms expressed optimism on the macroeconomy as they expect business conditions to improve in July 2024. The index, however, dropped by 3.0 index points when compared to the level obtained in the previous month. The optimism in July 2024 is driven by the opinion of respondents from the Mining, Quarrying, Electricity, Gas & Water Supply (17.6 points) followed by the Agriculture Sector (1.0 points) and Market Services (0.9 points) (Table 1, Section 1, Figs. 1 & 2).



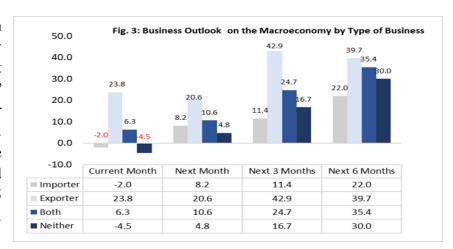


Similarly, the outlook for next month, the next three months, and the next six months all indicated optimism with indices of 7.6, 19.3, and 30.7 points, respectively. The expected drivers for the optimism on the macroeconomy in the next month are Mining, Quarrying, Electricity, Gas & Water Supply (35.3 points), Agriculture (9.9 points), Market Services (7.8 points), Manufacturing (6.3 points), and Non-Market Services (4.8 points). (Table 1, Section 3).

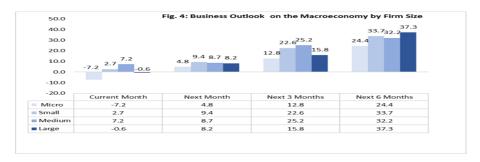
<sup>&</sup>lt;sup>2</sup>The CI is computed as the percentage of firms that answered in the affirmative less the percentage of firms that answered in the negative in each indicator. A positive CI indicates a favorable view, except for the average naira borrowing rate, where a positive CI indicates the opposite.

## 2.1 Business Outlook on the Macroeconomy by Type of Business

The optimism of respondents on the overall business outlook by type of business in the current month was driven by "exporter" (23.8 points), and "both importer and exporter" (6.3 points). However, businesses that are "neither importer nor exporter" and "importer" were pessimistic at -4.5 points and -2.0 points respectively. (Fig. 3, Table 1 sections 22-25).

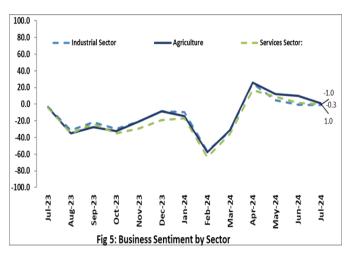


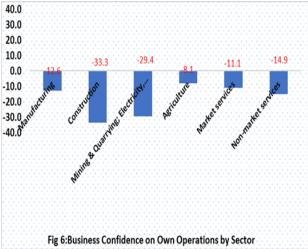
The drivers by size of business for the optimism on the macroeconomy in the current month are the medium and small firms whose contributions are 7.2 and 2.7 index points, respectively (Fig. 4, Table 1 section 26-29).



# 2.2 Business Outlook on the Macroeconomy by Sector

Business sentiment was pessimistic across most sectors except the Agriculture Sector in July 2024. Business sentiment across most broad sectors were pessimistic in the current month but with projected improvements in the next month. The indices of the Industrial, Agriculture, and Services Sectors stood at -1.0, 1.0, and -0.3 points respectively (Fig. 5). For the subsectors of Mining, Quarrying; Electricity, Gas & Water Supply, and Market Services, the indices stood at 17.6 and 0.9 points respectively. The Construction, Non-Market, and Manufacturing Sectors were however pessimistic at -5.6. -3.4 and -1.5 points respectively (Table 1, Section 2).



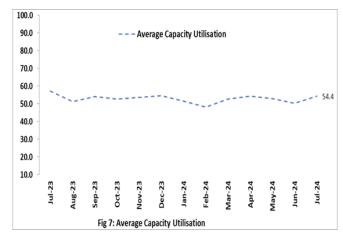


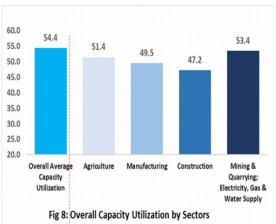
### 3.0 Business Confidence on Own Operations by Sector

Business confidence on own operations was less optimistic across all sectors. The respondents' confidence index on their own operations in July 2024 was pessimistic across all sectors. The indices for the Construction, Mining & Quarrying; Electricity, Gas & Water Supply, Non-Market Services, Manufacturing, Market Services, and Agriculture Sectors stood at: -33.3, -29.4, -14.9, -12.6, -11.1 and -8.1 points respectively. (Fig. 6, Table 1 section 6).

#### 4.0 Average Capacity Utilisation

Average Capacity Utilisation increased by 4.2 points when compared with June 2024 The Average Capacity Utilisation Index (ACU) at 54.4 percent for the period, increased by 4.2 percentage when compared with the 50.2 percent achieved last month. At 53.4 percent, the Mining & Quarrying; Electricity, Gas & Water Supply Sector recorded the highest level of utilisation, while the Construction Sector reported the lowest level of utilisation at 47.2 percent in the current month (Figs. 7 & 8, Table 1 section 34).

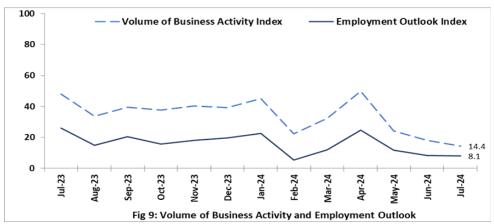




#### 5.0 Volume of Business Activity and Employment Outlook Index

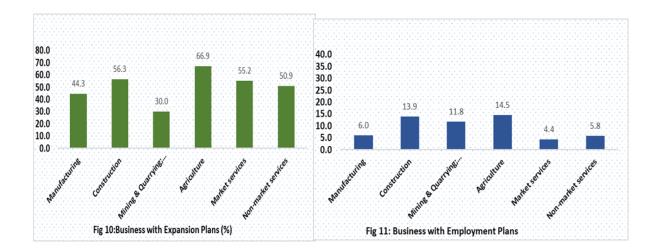
Respondents indicated optimism in the Volume of Business Activities and Employment Outlook in August 2024 as the indices stood at 14.4 and 8.1 points respectively. The favorable Business Activity Index coupled with the Employment Index indicate potential for employment growth in the review month. This positive trend is expected to enhance economic stability and provide more job opportunities across various sectors (Fig. 9 Table 1 section 8).

The positive outlook of the Volume of Business Activities of the firms suggests higher prospects for employment next month.



## 6.0 Expansion and Employment Plans by Sector

The Employment Outlook Index by sector shows that the Agriculture Sector has high prospects for employment in the next month. Respondent firms were optimistic on their plans to expand across all sectors in August 2024, with the Agriculture Sector demonstrating the highest prospect for expansion at 66.9 percent in the next month. Similarly, Construction, Market Services, Non-Market Services, Manufacturing, and Mining & Quarrying firms indicated interest in expanding their businesses with 56.3, 55.2, 50.9, 44.3, and 30.0 points respectively. The positive confidence indicates anticipated growth in these sectors in the next month (Fig. 10, Table 1, Section 14).



In line with the Respondents firms' interest in expanding their businesses, the Employment outlook was also positive across all sectors in August 2024. A breakdown of the Employment Outlook Index by sector shows that at 14.5 points, the Agriculture Sector also has the highest prospect of creating jobs in the next month. This is followed by Construction (13.9 points), Mining and Quarrying (11.8 points) Manufacturing (6.0 points), Non-Market Services (5.8 points) and Market Services (4.4 points). (Fig. 11, Table 1, Section 11)

#### 7.0 Business Constraints

Insecurity, high interest rate, insufficient power supply, high/multiple taxes and extortion &corruption remain major constraints to businesses in Nigeria.

Respondent firms indicated various factors limiting their businesses in the current month, with Insecurity being the highest factor followed by High Interest Rate, Insufficient Power Supply, High/Multiple Taxes and Extortion and Corruption (Fig. 12, Table 1, Section 15).

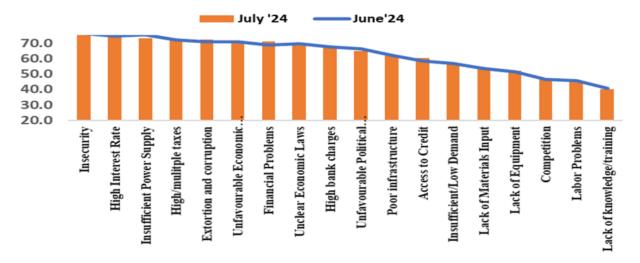
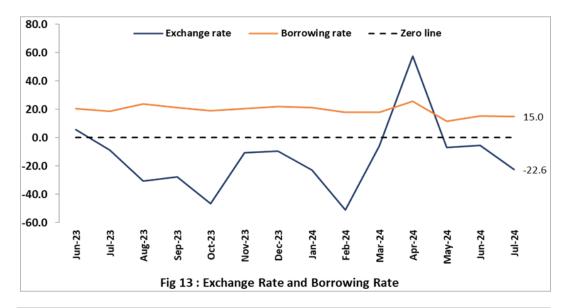
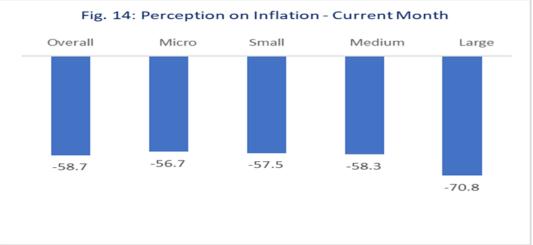


Fig 12:Overall Business Constraints

#### 8.0 Business Expectation Index on Exchange, Borrowing and Inflation Rates

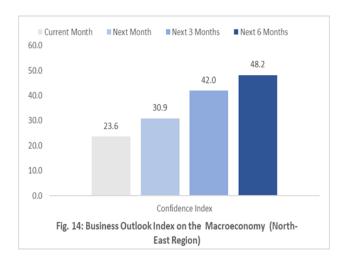
Respondent firms expect the naira to depreciate and Borrowing Rate to rise in the review period. Respondents opined that the inflation rate is too high. Respondent firms expect the naira to depreciate in the current month, next month and next three months but appreciate in the next six months as their indices stood at -22.6 points, -16.5 points, -4.8 points and 13.7 points respectively. They expect the borrowing rate to rise as the confidence indices stood at 15.0, 14.3, 18.3 and 17.4 points, in all the review periods, respectively, (Fig. 13, Table 1, Section 16 -19). At the same time, their perception of inflation indicated that they consider the current inflation rate of 34.19 too high. At 72.8 points, this sentiment was strongest amongst large firms (Fig. 14, Table 1, Section 20).





#### 9.0 Business Outlook by Zones

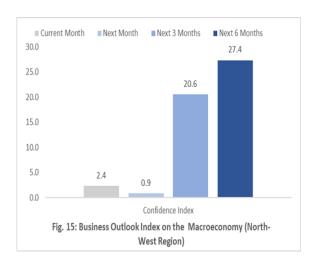
#### 9.1 Business Outlook: North East and North West Zone



Respondents in the North East Zone were optimistic about business activities in the month under review as overall Confidence Index stood at 23.6 points. Similarly, respondents were optimistic about the next month, next three months and next six months as the indices stood at 30.9, 42.0 and 48.2 points respectively (Fig. 14, Table 2, Section 1).

The optimism in the overall business outlook in the zone was driven mainly by the Mining & Quarrying; Electricity, Gas & Water Supply Sector (50.0 points), Agriculture Sector (27.7 points), Manufacturing Sector (24.4 points), Market Services Sector (24.3 points) and the Non-Market Services Sector (22.2 points) (Table 2, Section 2).

At 27.3 index points, the positive outlook in the volume of business activities in the zone implied higher prospects for employment in the next month, as the employment index stood at 24.5 points (Table 2, Section 8).

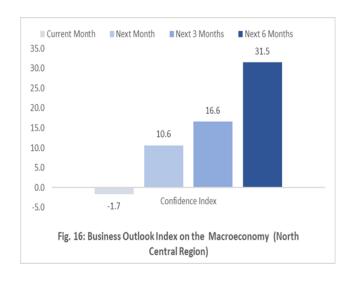


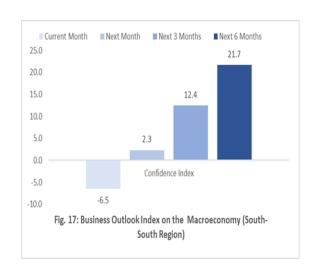
Respondents in the North West Zone were optimistic about business activities in the month under review as overall Confidence Index stood at 2.4 index points. Similarly, respondents were optimistic about the next month, next three months and next six months as the indices stood at 0.9, 20.6 and 27.4 points respectively (Fig. 15, Table 1, Section 1).

The optimism in the overall business outlook in the zone was driven by the Mining & Quarrying; Electricity, Gas & Water Supply Sector (50.0 points), Construction Sector (28.6 points), Manufacturing Sector (7.7 points) and the Agriculture Sector (3.8 points). (Table 2 Section 2).

At 5.9 index points, the positive outlook in the volume of business activities in the zone implied higher prospects for employment in the next month, as the employment index stood at 5.3 points (Table 2, Section 8).

#### 9.2 Business Outlook: North Central and South South Zone





Respondents in the North Central Zone were pessimistic about business activities in the month under review as overall Confidence Index stood at -1.7 index points. However, respondents were optimistic about the next month, next three months and next six months as the indices stood at 10.6, 16.6 and 31.5 points respectively. (Fig. 16, Table 1, Section 1).

The Pessimism in the overall business outlook in the zone was driven by the Mining & Quarrying; Electricity, Gas & Water Supply Sector (-100.0 points), Agriculture Sector (-7.4 points), Non-Market Services Sector (-4.8) and Manufacturing Sector (-1.8 points). (Table 2 Section 2).

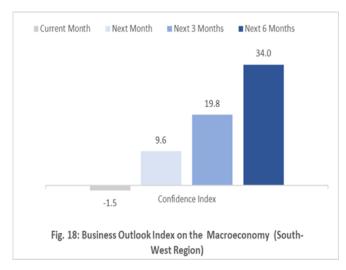
At 15.6 index points, the positive outlook in the volume of business activities in the zone implied higher prospects for employment in the next month, as the employment index stood at 5.6 points. (Table 2, Section 8).

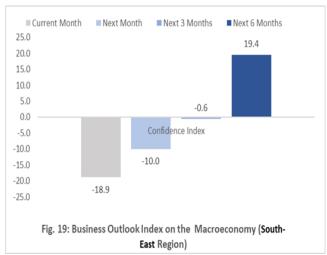
Respondents in the South South Zone were pessimistic about business activities in the month under review as overall Confidence Index stood at -6.5 index points. However, respondents were optimistic about the next month, next three months and next six months as the indices stood at 2.3,12.4 and 21.7 points respectively. (Fig. 17, Table 1, Section 1).

The pessimism in the overall business outlook in the zone was driven by the Construction Sector (-50.0 points), Non-Market Services Sector (-13.6), Agriculture Sector (-10.3 points) and the Market Services Sector (-3.9 points). (Table 2 Section 2).

At 12.9 index points, the positive outlook in the volume of business activities in the zone implied higher prospects for employment in the next month, as the employment index stood at 6.5 points. (Table 2, Section 8).

#### 9.3 Business Outlook: South West and South East Zone





Respondents in the South West Zone were pessimistic about business activities in the month under review as overall Confidence Index stood at -1.5 index points. However, respondents were optimistic about the next month, next three months and next six months as the indices stood at 9.6, 19.8 and 34.0 points respectively (Fig. 18, Table 1, Section 1).

The pessimism in the overall business outlook in the zone was driven by the Market Services Sector (-3.8 points), Manufacturing Sector (-3.8 points) and the Non-Market Services Sector (-1.8 points). (Table 2, Section 2).

At 16.7 index points, the positive outlook in the volume of business activities in the zone implied higher prospects for employment in the next month, as the employment index stood at 6.2 points. (Table 2, Section 8).

Respondents in the South East Zone were pessimistic about business activities in the month under review as overall Confidence Index stood at -18.9 index points. They were also pessimistic about the next month and next three months with indices of -10.0 and -0.6 points respectively. However, respondents were optimistic about the next six months as the index stood at 19.4 points (Fig. 19, Table 1, Section 1).

The pessimism in the overall business outlook in the zone was driven by the Manufacturing Sector (-46.2 points), Construction Sector (-25.0 points), Agriculture Sector (-15.6 points) and the Market Services Sector (-12.9 points) (Table 2, Section 2).

At 10.6 index points, the positive outlook in the volume of business activities in the zone implied higher prospects for employment in the next month, as the employment index stood at 2.8 points. (Table 2, Section 8).

**Table 1: Business Expectations Survey (National)** 

| Ti  | ABLE 1: BU | SINESS EXI | PECTATIO | NS SURV | EY (NATI | ONAL) |       |       |       |      |       |       |       |
|---|------------|------------|----------|---------|----------|-------|-------|-------|-------|------|-------|-------|-------|
| Year  |            |            | 202      | 3       |          |       |       |       |       | 2024 |       |       |       |
| Month   | Jul        | Aug        | Sep      | Oct     | Nov      | Dec   | Jan   | Feb   | Mar   | Apr  | May   | Jun   | Jul   |
| Overall Business Outlook on the Macroeconomy                            |            |            |          |         |          |       |       |       |       |      |       |       |       |
| Confidence Index: All Sectors   |            | 22.0       |          | 220     | 24.5     |       |       |       | 22.5  | 24.0 | 0.5   |       |       |
| Current Month   | -3.9       | -33.9      | -24.5    | -33.0   | -24.5    | -13.4 | -14.3 | -60.1 | -33.6 | 21.9 | 8.5   | 3.1   | 0.1   |
| Next Month  | 33.4       | 12.6       | 19.3     | 10.8    | 18.1     | 20.8  | 24.1  | -7.2  | 14.9  | 45.8 | 18.2  | 10.4  | 7.6   |
| Next 3 Months   | 42.9       | 23.3       | 30.1     | 22.1    | 27.7     | 30.2  | 31.7  | 2.5   | 24.2  | 50.4 | 26.2  | 18.2  | 19.3  |
| Next 6 Months   | 65         | 48.7       | 53.9     | 44.7    | 49.3     | 53.4  | 51.9  | 27.0  | 41.0  | 61.8 | 40.6  | 30.7  | 30.7  |
| 2. Business Outlook Index on the Macroeconomy by Sector: Current Month  |            |            |          |         |          |       |       |       |       |      |       |       |       |
| Industrial Sector of Which:   | -3         | -31.2      | -21.8    | -29.8   | -20.6    | -8.75 | -9.5  | -56.3 | -33.0 | 24.8 | 4.5   | -0.8  | -1.0  |
| Manufacturing   | -2.8       | -32.6      | -22.3    | -31.1   | -20.4    | -8.0  | -10.5 | -56.9 | -32.9 | 26.4 | 4.1   | -1.8  | -1.5  |
| Construction  | 0          | -20.0      | -19.4    | -12.5   | -26.7    | -17.1 | 0.0   | -57.1 | -23.5 | 8.8  | -5.3  | 5.4   | -5.6  |
| Mining & Quarrying; Electricity, Gas & Water Supply                     | -13.3      | -16.7      | -9.1     | -35.7   | -8.3     | -7.7  | -6.7  | -30.0 | -61.5 | 21.4 | 28.6  | 5.3   | 17.6  |
| Agriculture   | -3.8       | -35.2      | -27.8    | -32.2   | -20.6    | -8.5  | -14.2 | -57.8 | -31.3 | 25.8 | 12.1  | 10.0  | 1.0   |
| Services Sector of which:   | -4.3       | -34.7      | -24.0    | -35.1   | -29.1    | -19.0 | -17.0 | -63.3 | -35.9 | 16.7 | 8.9   | 1.5   | -0.3  |
| Market Services   | -3.3       | -29.7      | -20.6    | -33.2   | -27.0    | -16.4 | -20.0 | -64.3 | -38.2 | 18.7 | 9.5   | 3.3   | 0.9   |
| Non-Market Services   | -6.7       | -47.5      | -31.9    | -39.8   | -34.3    | -25.5 | -9.9  | -60.8 | -30.4 | 11.8 | 7.3   | -3.3  | -3.4  |
| 3. Business Outlook Index on the Macroeconomy by Sector: Next Month     |            |            |          |         |          |       |       |       |       |      |       |       |       |
| Industrial Sector of Which:   | 36.5       | 14.3       | 21.3     | 13.4    | 25.3     | 26.5  | 27.0  | -4.3  | 16.5  | 47.3 | 17.5  | 11.7  | 6.7   |
| Manufacturing   | 37         | 13.5       | 20.1     | 12.0    | 24.6     | 25.6  | 25.9  | -4.8  | 16.7  | 47.4 | 16.8  | 10.1  | 6.3   |
| Construction  | 38.7       | 16.7       | 32.3     | 34.4    | 33.3     | 25.7  | 32.4  | -14.3 | 11.8  | 35.3 | 13.2  | 13.5  | -2.8  |
| Mining & Quarrying; Electricity, Gas & Water Supply                     | 20         | 33.3       | 27.3     | 0       | 25       | 53.8  | 40.0  | 50.0  | 23.1  | 71.4 | 38.1  | 36.8  | 35.3  |
| Agriculture   | 31.3       | 13.3       | 14.8     | 13.0    | 22.4     | 22.3  | 25.7  | -8.8  | 14.3  | 49.0 | 20.8  | 13.5  | 9.9   |
| Services Sector of which:   | 32.9       | 11.0       | 21.1     | 8.2     | 11.3     | 16.6  | 21.6  | -8.3  | 13.0  | 42.3 | 17.3  | 8.1   | 7.0   |
| Market Services   | 33.2       | 13.0       | 23.1     | 9.6     | 14.0     | 14.6  | 20.0  | -5.0  | 9.7   | 43.2 | 20.2  | 8.3   | 7.8   |
| Non-Market Services   | 32.4       | 6.1        | 16.4     | 5.0     | 4.8      | 21.5  | 25.7  | -16.0 | 21.1  | 40.0 | 9.5   | 7.6   | 4.8   |
| 4. Business Outlook Index on the Macroeconomy by Sector: Next 3 Months  |            |            |          |         |          |       |       |       |       |      |       |       |       |
| Industrial Sector of Which:   | 46.3       | 22.9       | 34.0     | 28.0    | 34.8     | 36.3  | 36.5  | 5.5   | 26.0  | 53.5 | 27.0  | 19.6  | 18.4  |
| Manufacturing   | 45.8       | 23.0       | 33.2     | 26.6    | 34.7     | 35.8  | 35.6  | 4.2   | 26.3  | 53.7 | 26.2  | 18.7  | 18.6  |
| Construction  | 54.8       | 13.3       | 41.9     | 50.0    | 43.3     | 31.4  | 41.2  | 2.9   | 23.5  | 41.2 | 26.3  | 10.8  | 5.6   |
| Mining & Quarrying; Electricity, Gas & Water Supply                     | 40         | 41.7       | 36.4     | 14.3    | 16.7     | 61.5  | 46.7  | 60.0  | 23.1  | 78.6 | 42.9  | 52.6  | 41.2  |
| Agriculture   | 40.8       | 27.9       | 27.3     | 22.3    | 31.4     | 30.3  | 32.9  | 8.0   | 25.0  | 51.0 | 30.0  | 21.7  | 26.4  |
| Services Sector of which:   | 42.3       | 20.8       | 29.6     | 18.8    | 21.4     | 26.6  | 28.4  | 1.7   | 21.3  | 47.5 | 24.0  | 15.8  | 16.1  |
| Market Services   | 40.8       | 21.6       | 30.9     | 20.6    | 23.9     | 26.8  | 26.3  | 3.0   | 19.0  | 47.2 | 25.2  | 16.9  | 17.1  |
| Non-Market Services   | 45.7       | 18.7       | 26.6     | 14.4    | 15.5     | 26.0  | 33.7  | -1.5  | 26.8  | 48.2 | 20.5  | 12.9  | 13.5  |
| 5. Business Outlook Index on the Macroeconomy by Sector: Next 6 Months  |            |            |          |         |          |       |       |       |       |      |       |       |       |
| Industrial Sector of Which:   | 66.5       | 51.8       | 59.0     | 50.8    | 55.9     | 58.3  | 54.5  | 31.8  | 45.5  | 62.3 | 43.6  | 32.8  | 30.8  |
| Manufacturing   | 66.4       | 52.2       | 59.2     | 48.9    | 55.2     | 57.4  | 53.8  | 30.4  | 45.3  | 62.8 | 42.5  | 31.8  | 28.5  |
| Construction  | 74.2       | 46.7       | 61.3     | 68.8    | 70.0     | 62.9  | 58.8  | 34.3  | 47.1  | 50.0 | 47.4  | 32.4  | 41.7  |
| Mining & Quarrying; Electricity, Gas & Water Supply                     | 53.3       | 50.0       | 45.5     | 57.1    | 41.7     | 69.2  | 60.0  | 70.0  | 46.2  | 78.6 | 57.1  | 52.6  | 52.9  |
| Agriculture   | 63.3       | 53.3       | 49.3     | 41.9    | 52.8     | 51.0  | 51.9  | 24.3  | 42.5  | 62.1 | 47.3  | 34.7  | 40.4  |
| Services Sector of which:   | 65         | 44.5       | 53.8     | 42.9    | 43.4     | 51.9  | 50.6  | 25.7  | 36.4  | 61.0 | 35.5  | 27.6  | 26.5  |
| Market Services   | 63.7       | 44.5       | 53.8     | 45.0    | 46.9     | 55.2  | 50.5  | 26.3  | 33.3  | 60.4 | 37.7  | 28.6  | 28.5  |
| Non-Market Services   | 68.1       | 44.4       | 53.6     | 37.8    | 35.3     | 44.0  | 51.0  | 24.2  | 43.8  | 62.6 | 29.5  | 24.8  | 21.2  |
| 6. Business Confidence Index on Own Operations by Sector: Current Month |            |            |          |         |          |       |       |       |       |      |       |       |       |
| Manufacturing   | 5.1        | -12.9      | -7.5     | -9.7    | -0.6     | 5.4   | 10.5  | -21.4 | -12.7 | 8.8  | -12.3 | -1.7  | -12.6 |
| Construction  | -6.5       | -20.0      | -16.1    | -12.5   | -10.0    | 0.0   | -2.9  | -25.7 | -20.6 | -2.9 | -10.5 | 13.5  | -33.3 |
| Mining & Quarrying; Electricity, Gas & Water Supply                     | 6.7        | -25.0      | -9.1     | -35.7   | 8.3      | -7.7  | 6.7   | -10.0 | -23.1 | 0.0  | 9.5   | 0.0   | -29.4 |
| Agriculture   | 1.5        | -20.1      | -18      | -13.6   | -5       | 3.3   | -1.0  | -24.0 | -13.5 | 11.4 | -12.3 | -1.7  | -8.1  |
| Market Services   | 1          | -9.8       | 1.6      | -8.6    | -4.9     | 2.2   | 2.6   | -28.5 | -11.6 | 5.0  | -10.0 | -14.0 | -11.1 |
| Non-Market Services   | 8.1        | -18.2      | -8.7     | -7.5    | -10.1    | 5.0   | 4.5   | -23.7 | 3.6   | 5.6  | -22.3 | -21.4 | -14.9 |

| TABLE 1: BUSINESS EXPECTATIONS SURVEY (NATIONAL)                                |      |       |      |       |      |      |      |              |       |      |       |       |       |
|---|------|-------|------|-------|------|------|------|--------------|-------|------|-------|-------|-------|
| Year  |      |       | 202  | 23    |      |      |      |              |       | 2024 |       |       |       |
| Month   | Jul  | Aug   | Sep  | Oct   | Nov  | Dec  | Jan  | Feb          | Mar   | Apr  | May   | Jun   | Jul   |
| 7. Business Outlook Index on Own Operations by Selected Indices: Current Month  |      |       |      |       |      |      |      |              |       |      |       |       |       |
| Volume of Business Activity Index   | 2.7  | -15.2 | -8.0 | -11.5 | -3.5 | 5.5  | 4.0  | -29.4        | -14.0 | 12.0 | -8.5  | -14.1 | -11.9 |
| Volume of Total Order Book Index  | 4.1  | -15.9 | -5.5 | -9.6  | -1.9 | 8.1  | 7.1  | -26.3        | -10.9 | 12.3 | -5.6  | -11.0 | -11.2 |
| Credit Access Index   | 2.1  | -10.5 | -6.7 | -9.5  | -4.6 | -1.1 | 1.3  | -21.7        | -9.5  | 2.8  | -20.2 | -23.4 | -19.8 |
| Financial Condition Index   | 2.9  | -14.8 | -7.8 | -10.4 | -4.6 | 3.4  | 3.7  | -24.8        | -10.7 | 7.6  | -11.0 | -17.4 | -15.0 |
| Average Capacity Utilization  | 11.2 | -8.1  | -1.7 | -4.7  | 1.5  | 8.7  | 7.6  | -18.1        | -7.6  | 13.0 | -     | -     | -     |
| 8. Business Outlook Index on Own Operations by Selected Indices : Next Month    |      |       |      |       |      |      |      |              |       |      |       |       |       |
| Volume of Business Activity Index   | 47.9 | 33.7  | 39.5 | 37.8  | 40.3 | 39.3 | 45.1 | 22.4         | 32.4  | 49.8 | 24.3  | 18.1  | 14.4  |
| Employment Outlook Index  | 26   | 15.0  | 20.5 | 15.8  | 18.2 | 19.7 | 22.6 | 5.4          | 12.1  | 24.6 | 11.8  | 8.2   | 8.1   |
| 9. Business Outlook Index on Own Operations by Selected Indices: Next 3 Months  |      |       |      |       |      |      |      |              |       |      |       |       |       |
| Volume of Business Activity Index   | 56.8 | 43.9  | 48.5 | 45.9  | 46.9 | 46.6 | 53.6 | 31.9         | 41.4  | 56.5 | 33.7  | 24.2  | 24.0  |
| Employment Outlook Index  | 27.9 | 19.8  | 21.8 | 18.6  | 19.5 | 21.1 | 25.4 | 9.1          | 17.7  | 26.6 | 14.6  | 9.2   | 8.7   |
| 10. Business Outlook Index on Own Operations by Selected Indices: Next 6 Months | 27.5 | 15.0  | 21.0 | 10.0  | 13.3 | 21.1 | 23.4 | J.1          | 17.7  | 20.0 | 14.0  | 3.2   | 0.7   |
| Volume of Business Activity Index   | 73.2 | 60.4  | 63.7 | 60.8  | 62.4 | 61.6 | 63.1 | 47.5         | 54.7  | 66.7 | 50.7  | 41.8  | 42.6  |
| Employment Outlook Index  | 44.7 | 36.3  | 36.3 | 32.8  | 35.8 | 36.9 | 39.0 | 47.5<br>25.4 | 29.8  |      | 30.7  | -     | -     |
|   | 44.7 | 30.3  | 30.3 | 32.8  | 33.8 | 30.9 | 39.0 | 25.4         | 29.8  | 41.6 | 30.0  | 23.0  | 24.6  |
| 11. Employment Outlook Index on Own Operations by Sector : Next Month           |      |       |      |       |      |      |      |              |       |      |       |       |       |
| Industrial Sector of which:   |      |       |      |       |      |      |      |              |       |      |       | 7.1   | 7.0   |
| Manufacturing   | 26.1 | 19.3  | 22.7 | 16.1  | 21.3 | 21.8 | 23.1 | 8.7          | 10.8  | 21.3 | 10.6  | 5.6   | 6.0   |
| Construction  | 19.4 | 3.3   | 22.6 | 3.1   | 16.7 | 11.4 | 17.6 | 11.4         | 20.6  | 29.4 | 13.2  | 13.5  | 13.9  |
| Mining & Quarrying; Electricity, Gas & Water Supply                             | 6.7  | 8.3   | 18.2 | -14.3 | 16.7 | 23.1 | 26.7 | 20.0         | 0.0   | 28.6 | 23.8  | 21.1  | 11.8  |
| Agriculture   | 28.5 | 15.0  | 15.4 | 12.6  | 17.4 | 20.7 | 22.8 | 3.8          | 12.1  | 30.2 | 16.7  | 13.0  | 14.5  |
| Services Sector of Which:   |      |       |      |       |      |      |      |              |       |      |       | 6.3   | 4.7   |
| Market Services   | 23.9 | 15.4  | 24.3 | 20.2  | 18.5 | 18.3 | 22.4 | 6.1          | 8.9   | 21.0 | 10.5  | 5.7   | 4.4   |
| Non-Market Services   | 29.0 | 8.1   | 17.9 | 14.9  | 14.0 | 19.0 | 22.8 | 0.0          | 22.2  | 25.6 | 6.8   | 8.1   | 5.8   |
| 12. Employment Outlook Index on Own Operations by Sector: Next 3 Months         |      |       |      |       |      |      |      |              |       |      |       |       |       |
| Industrial Sector of which:   |      |       |      |       |      |      |      |              |       |      |       | 8.7   | 6.7   |
| Manufacturing   | 27.8 | 25.9  | 25.0 | 18.2  | 24.8 | 22.6 | 23.1 | 11.3         | 17.0  | 24.4 | 11.7  | 8.0   | 7.2   |
| Construction  | 19.4 | 23.3  | 29.0 | 28.1  | 20.0 | 14.3 | 23.5 | 8.6          | 29.4  | 29.4 | 28.9  | 10.8  | 0.0   |
| Mining & Quarrying; Electricity, Gas & Water Supply                             | 6.7  | 25.0  | 9.1  | 0.0   | 25.0 | 30.8 | 33.3 | 40.0         | 7.7   | 28.6 | 14.3  | 15.8  | 11.8  |
| Agriculture   | 30.1 | 19.0  | 16.7 | 17.3  | 19.4 | 23.6 | 25.7 | 9.6          | 20.7  | 31.6 | 21.0  | 13.2  | 14.2  |
| Services Sector of Which:   |      |       |      |       |      |      |      |              |       |      |       | 7.5   | 6.9   |
| Market Services   | 0    | 18.4  | 24.9 | 20.4  | 17.1 | 19.5 | 26.9 | 8.0          | 12.0  | 23.5 | 12.1  | 7.2   | 6.0   |
| Non-Market Services   | 27.8 | 13.1  | 18.4 | 17.4  | 15.9 | 18.0 | 25.7 | 4.1          | 24.7  | 24.6 | 11.8  | 8.1   | 9.1   |
| 13. Employment Outlook Index on Own Operations by Sector: Next 6 Months         |      |       |      |       |      |      |      |              |       |      |       |       | -     |
| Industrial Sector of which:   |      |       |      |       |      |      |      |              |       |      |       | 24.9  | 24.9  |
| Manufacturing   | 43.1 | 35.5  | 36.1 | 29.1  | 36.3 | 32.5 | 36.8 | 23.4         | 30.3  | 39.2 | 26.9  | 23.4  | 24.3  |
| Construction  | 54.8 | 53.3  | 40.0 | 41.9  | 36.7 | 38.2 | 47.1 | 40.0         | 38.2  | 50.0 | 42.1  | 35.1  | 30.6  |
| Mining & Quarrying; Electricity, Gas & Water Supply                             | 26.7 | 41.7  | 9.1  | 35.7  | 25.0 | 38.5 | 46.7 | 60.0         | 53.8  | 57.1 | 28.6  | 31.6  | 23.5  |
| Agriculture   | 47.5 | 39.8  | 37.1 | 33.6  | 39.7 | 43.2 | 40.7 | 27.4         | 31.3  | 47.8 | 38.6  | 25.2  | 24.1  |
| Services Sector of Which:   | 47.3 | 33.0  | 37.1 | 33.0  | 33.1 | 43.2 | 40.0 | 27.4         | 31.3  | 47.0 | 30.0  |       |       |
|   | 42.5 | 20.2  | 27.0 | 25.2  | 24.4 | 22.0 | 40.5 | 20.1         | 22.2  | 26.2 | 27.2  | 21.0  | 23.2  |
| Market Services   | 42.5 | 36.3  | 37.9 | 35.2  | 34.4 | 33.9 | 40.5 | 26.1         | 23.2  | 36.3 | 27.2  | 20.5  | 24.1  |
| Non-Market Services   | 47.6 | 28.8  | 31.9 | 30.8  | 30.4 | 39.0 | 34.7 | 19.6         | 37.6  | 41.0 | 24.5  | 22.4  | 20.7  |
| 14. Business with Expansion Plans (in per cent): Next Month                     |      |       |      |       |      |      |      |              |       |      |       |       |       |
| Industrial Sector of Which:   |      |       |      |       |      |      |      |              |       |      |       | 45.5  | 44.5  |
| Manufacturing   | 48.2 | 47.9  | 46.5 | 42.9  | 46.3 | 46.0 | 48.5 | 41.6         | 43.3  | 50.9 | 45.5  | 45.6  | 44.3  |
| Construction  | 69.2 | 47.1  | 57.1 | 40.0  | 41.7 | 54.5 | 55.6 | 64.3         | 50.0  | 38.9 | 60.0  | 54.5  | 56.3  |
| Mining & Quarrying; Electricity, Gas & Water Supply                             | 40   | 50.0  | 66.7 | 20.0  | 57.1 | 50.0 | 40.0 | 33.3         | 25.0  | 33.3 | 33.3  | 37.5  | 30.0  |
| Agriculture   | 72.8 | 63.0  | 57.0 | 62.2  | 61.9 | 63.6 | 62.3 | 55.6         | 59.9  | 66.5 | 66.9  | 64.1  | 66.9  |
| Services Sector of Which:   |      |       |      |       |      |      |      |              |       |      |       |       | 54.1  |
| Market Services   | 56.4 | 49.1  | 54.5 | 50.5  | 49.5 | 52.2 | 56.9 | 48.7         | 49.8  | 55.6 | 58.0  | 56.5  | 55.2  |
| Non-Market Services   | 61.6 | 54.2  | 46.2 | 51.4  | 53.1 | 55.7 | 50.4 | 44.2         | 57.3  | 57.3 | 51.6  | 45.2  | 50.9  |

| TABLE 1: BUSINESS EXPECTATIONS SURVEY (NATIONAL)  |       |       |            |          |       |       |       |       |       |             |       |      |                |
|---|-------|-------|------------|----------|-------|-------|-------|-------|-------|-------------|-------|------|----------------|
| Year<br>Month   | Jul   | Aug   | 202<br>Sep | 3<br>Oct | Nov   | Dec   | Jan   | Feb   | Mar   | 2024<br>Apr | May   | Jun  | Jul            |
| 15. Business Constraints: Current Month   | Jui   | Aug   | эер        | OCC      | IVUV  | DEL   | Jali  | reu   | IVIdI | Арі         | iviay | Juli | Jui            |
| High Interest Rate  | 67.5  | 69.9  | 69.1       | 69.7     | 69.4  | 68.2  | 69.0  | 70.8  | 70.3  | 68.8        | 72.9  | 74.4 | 74.6           |
| Unclear Economic Laws   | 71.9  | 70.7  | 70.0       | 56.6     | 56.6  | 55.8  | 55.3  | 59.9  | 56.5  | 56.0        | 66.6  | 69.5 | 68.5           |
| Lack of Equipment   | 68.7  | 69.0  | 68.6       | 52.6     | 52.5  | 52.1  | 50.9  | 54.3  | 51.3  | 52.1        | 49.7  | 51.5 | 52.1           |
| Insufficient/Low Demand   | 71.8  | 72.8  | 72.8       | 52.1     | 51.4  | 51.4  | 50.2  | 53.7  | 51.0  | 52.5        | 55.6  | 56.8 | 57.1           |
| Access to Credit  | 64.1  | 65.1  | 64.6       | 62.4     | 63.5  | 62.1  | 61.8  | 63.5  | 63.0  | 63.1        | 59.4  | 58.3 | 60.4           |
| Financial Problems  | 65.8  | 68.9  | 66.5       | 58.3     | 59.4  | 57.8  | 57.8  | 58.8  | 59.0  | 58.4        | 69.0  | 68.8 | 71.1           |
| Competition   | 59.7  | 61.5  | 59.5       | 41.2     | 42.8  | 41.9  | 43.1  | 41.1  | 43.5  | 43.0        | 46.0  | 46.5 | 46.4           |
| Labor Problems  | 60.8  | 64.5  | 61.4       | 40.9     | 40.9  | 40.9  | 42.0  | 44.8  | 42.7  | 42.4        | 42.3  | 45.6 | 44.9           |
| Lack of Materials Input   | 56.2  | 56.6  | 55.9       | 58.7     | 58.0  | 59.3  | 58.9  | 59.9  | 58.7  | 59.5        | 51.8  | 53.6 | 53.8           |
| Unfavourable Political Climate  | 64.7  | 66.9  | 67.1       | 65.1     | 64.6  | 65.7  | 62.5  | 67.3  | 64.7  | 63.7        | 64.2  | 66.2 | 65.0           |
| Unfavourable Economic Climate   | 48.6  | 48.8  | 48.5       | 68.1     | 70.4  | 68.6  | 68.5  | 73.7  | 71.0  | 69.8        | 70.8  | 71.0 | 71.5           |
| Insufficient Power Supply   | 70.8  | 71.9  | 70.9       | 57.2     | 56.7  | 57.8  | 57.7  | 59.5  | 60.0  | 59.2        | 77.4  | 75.3 | 73.2           |
| Lack of knowledge/training  | 64.7  | 65.9  | 65.1       | 48.3     | 47.4  | 47.9  | 47.4  | 48.3  | 48.1  | 48.0        | 40.6  | 40.7 | 40.0           |
| Poor infrastructure   | 50    | 48.9  | 47.8       | 67.4     | 68.2  | 67.9  | 67.6  | 68.3  | 66.9  | 67.8        | 62.1  | 62.3 | 62.4           |
| Insecurity  | 53.4  | 54.6  | 50.0       | 68.6     | 69.1  | 68.0  | 68.6  | 70.9  | 68.9  | 68.8        | 74.3  | 76.1 | 76.5           |
| High bank charges   | 37.7  | 39.2  | 36.7       | 66.6     | 68.3  | 65.7  | 66.5  | 67.7  | 67.9  | 68.3        | 67.9  | 67.4 | 67.2           |
| High/mulitple taxes   | 46.8  | 45.6  | 45.2       | 68.3     | 69.3  | 67.7  | 67.5  | 70.7  | 68.8  | 67.8        | 72.4  | 72.2 | 72.5           |
| Extortion and corruption  | 41    | 40.3  | 38.4       | 68.6     | 69.7  | 68.7  | 68.3  | 70.9  | 68.7  | 67.8        | 71.1  | 70.7 | 72.1           |
| 16. Business Expectation Index on Selected Economic Indicators: Current Month                     | 74    | 70.3  | 30.4       | 00.0     | 03.7  | 00.7  | 00.5  | 70.5  | 00.7  | 07.0        | 71.1  | 70.7 | 72.1           |
| N/\$ Exchange Rate  | -8.6  | -30.5 | -27.6      | -46.5    | -10.5 | -9.6  | -22.7 | -50.9 | -5.7  | 57.5        | -7.0  | -5.6 | -22.6          |
| Borrowing Rate  | 18.8  | 24.0  | 21.1       | 19.2     | 20.6  | 22.1  | 21.3  | 17.9  | 18.1  | 25.8        | 11.5  | 15.4 | 15.0           |
| Economic Growth Rate  | 14.4  | -2.5  | 10.6       | 1.6      | 10.6  | 15.0  | 15.2  | -13.5 | 4.2   | 36.2        | -     | -    | 15.0           |
| 17. Business Expectation Index on Selected Economic Indicators: Next Month                        | 17.7  | 2.3   | 10.0       | 1.0      | 10.0  | 13.0  | 13.2  | 13.3  | 7.2   | 30.2        |       |      |                |
| N/\$ Exchange Rate  | 9.9   | -13.4 | -6.5       | -26.0    | 12.0  | 9.6   | 4.1   | -31.8 | 13.4  | 58.9        | -8.5  | -3.7 | -16.5          |
| Borrowing Rate  | 16.2  | 20.5  | 17.2       | 18.7     | 18.1  | 21.5  | 20.5  | 19.1  | 14.7  | 15.3        | 9.7   | 14.2 | 14.3           |
| Economic Growth Rate  | 27.9  | 9.1   | 20.1       | 11.3     | 19.5  | 22.0  | 25.1  | -3.0  | 14.7  | 42.3        | 3.1   | 14.2 | 14.3           |
| 18. Business Expectation Index on Selected Economic Indicators: Next 3 Months                     | 21.3  | 3.1   | 20.1       | 11.5     | 13.3  | 22.0  | 23.1  | 3.0   | 17.7  | 74.3        |       |      |                |
| N/\$ Exchange Rate  | 22.2  | -0.7  | 10.7       | -9.6     | 23.8  | 29.5  | 21.3  | -17.6 | 25.8  | 61.4        | -9.5  | -7.6 | -4.8           |
| Borrowing Rate  | 19    | 22.1  | 16.3       | 20.3     | 17.9  | 24.4  | 19.3  | 18.5  | 13.2  | 13.1        | 12.8  | 19.3 | 18.3           |
| Economic Growth Rate  | 36.9  | 18.4  | 34.2       | 24.8     | 33.4  | 35.9  | 35.3  | 9.0   | 25.3  | 49.2        | -     | -    | - 10.3         |
| 19. Business Expectation Index on Selected Economic Indicators: Next 6 Months                     | 30.3  | 10.4  | J4.2       | 24.0     | 33.4  | 33.3  | 33.3  | 5.0   | 23.3  | 73.2        |       |      |                |
| N/\$ Exchange Rate  | 44.2  | 24.0  | 35.8       | 29.7     | 47.0  | 51.1  | 46.9  | 14.6  | 41.7  | 65.9        | 12.8  | 8.0  | 13.7           |
| Borrowing Rate  | 19.2  | 21.5  | 12.2       | 6.0      | 12.1  | 16.4  | 14.9  | 2.7   | 7.2   | 23.6        | 14.1  | 16.3 | 17.4           |
| Economic Growth Rate  | 55.8  | 39.9  | 48.2       | 36.4     | 46.8  | 46.9  | 45.2  | 21.0  | 35.9  | 59.1        | 17.1  | 10.5 |                |
| 20. Business Outlook index on theLevel of Inflation: Next Six Months and Twelve Months (in %)     | 33.0  | 33.3  | 40.2       | 30.4     | 40.0  | 40.3  | 43.2  | 21.0  | 33.3  | JJ.1        | -     | -    | -              |
| Level of Inflation Next Six Months  | 20.6  | 22.30 | 21.20      | 22.90    | 23.20 | 23.50 | 24.49 | 27.43 | 27.02 | 26.16       |       |      |                |
| Level of Inflation Next Six Months  | 20.6  | 22.90 | 22.10      | 23.60    | 23.70 |       | 24.43 | 28.28 | 28.34 | 26.50       |       | _    | -              |
| 20 Perception on inflation  | 20.0  | 22.30 | 22.10      | 23.00    | 23.70 | 24.07 | 24.72 | 20.20 | 20.34 | 20.30       | -     | -    |                |
| Overall   |       |       |            |          |       |       |       |       |       |             |       |      | -58.7          |
| Micro (1-9)   |       |       |            |          |       |       |       |       |       |             |       |      | -56.7          |
| Small (10 – 49)   |       |       |            |          |       |       |       |       |       |             |       |      | -57.5          |
| Medium (50 – 199)   |       |       |            |          |       |       |       |       |       |             |       |      | -57.5<br>-58.3 |
| Large (200 & more)  |       |       |            |          |       |       |       |       |       |             |       |      | -70.8          |
| 21. Industral Sector Average Percentage of Installed Capacity: (in %)                             |       |       |            |          |       |       |       |       |       |             |       |      | -/0.0          |
| 1   | ר ד ז | F1 2  | F4.3       | r1 0     | F2 7  | F4.C  | F4 F  | 40.1  | F2 7  | F4.4        | r2 0  | FA 1 | E4.4           |
| Industrial Sector  22. Purineer Outlook Catifaction index on the Management of Inflation: (in 9/) | 57.3  | 51.3  | 54.2       | 52.8     | 53.7  | 54.6  | 51.5  | 48.1  | 52.7  | 54.4        | 53.0  | 50.2 | 54.4           |
| 22. Business Outlook Satisfaction index on the Management of Inflation: (in %)                    | 24    | 20 0  | ) E 1      | 42 A     | 20.2  | 25.0  | 2C 1  | EE 2  | 20.0  | 10.2        |       |      |                |
| Net Satisfaction Index  | -24   | -38.8 | -35.4      | -42.0    | -38.3 | -35.5 | -36.4 | -55.3 | -39.0 | -19.3       | -     | -    | -              |
| 22. Business Outlook index on the Macroeconomy by Type of Business: Current Month                 | _     | 10.3  | 17.4       | 15.4     | 0.0   | 0.4   | 0.0   | 44.2  | 47.5  | 25.2        | 100   | 13.0 | 2.0            |
| Importer  | 0     | -18.3 | -17.4      | -15.4    | -9.9  | -0.4  | 0.0   | -44.2 | -17.5 | 35.7        | 16.9  | 12.9 | -2.0           |
| Exporter  | 32.8  | -6.5  | -7.1       | -24.1    | -8.5  | 3.7   | 11.5  | -20.3 | -24.1 | 34.3        | 6.3   | 12.9 | 23.8           |
| Both Importer and Exporter  | 0.7   | -33.0 | -20.1      | -26.2    | -15.1 | -7.6  | -7.6  | -59.8 | -23.6 | 27.1        | 14.9  | 10.0 | 6.3            |
| Neither Importer nor Exporter   | -10.4 | -41.0 | -30.2      | -42.4    | -35.5 | -21.6 | -24.3 | -68.2 | -45.2 | 13.5        | 2.8   | -4.5 | -4.5           |

| TA  | BLE 1: BU    | SINESS EX    | PECTATIO     | ONS SURV     | EY (NATI     | ONAL)        |              |              |              |              |              |              |              |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Year  |              |              | 202          |              |              |              |              |              |              | 2024         |              |              |              |
| Month   | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          |
| 22. Business Outlook index on the Macroeconomy by Type of Business: Current Month | 1            |              |              |              |              |              |              |              |              |              |              |              |              |
| Importer  | 0            | -18.3        | -17.4        | -15.4        | -9.9         | -0.4         | 0.0          | -44.2        | -17.5        | 35.7         | 16.9         | 12.9         | -2.0         |
| Exporter  | 32.8         | -6.5         | -7.1         | -24.1        | -8.5         | 3.7          | 11.5         | -20.3        | -24.1        | 34.3         | 6.3          | 12.9         | 23.8         |
| Both Importer and Exporter  | 0.7          | -33.0        | -20.1        | -26.2        | -15.1        | -7.6         | -7.6         | -59.8        | -23.6        | 27.1         | 14.9         | 10.0         | 6.3          |
| Neither Importer nor Exporter   | -10.4        | -41.0        | -30.2        | -42.4        | -35.5        | -21.6        | -24.3        | -68.2        | -45.2        | 13.5         | 2.8          | -4.5         | -4.5         |
| 23. Business Outlook index on the Macroeconomy by Type of Business: Next Month    |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Importer  | 35.6         | 16.2         | 17.4         | 24.8         | 26.2         | 27.9         | 28.6         | -0.9         | 24.8         | 53.0         | 18.8         | 10.6         | 8.2          |
| Exporter  | 51.6         | 27.4         | 21.4         | 11.1         | 18.6         | 29.6         | 31.1         | 4.7          | 17.2         | 51.4         | 17.5         | 14.3         | 20.6         |
| Both Importer and Exporter  | 42.2         | 20.1         | 28.7         | 14.6         | 29.8         | 31.0         | 31.5         | -0.5         | 22.7         | 49.2         | 25.6         | 21.1         | 10.6         |
| Neither Importer nor Exporter   | 26.6         | 6.5          | 14.6         | 4.6          | 9.0          | 12.5         | 18.0         | -13.8        | 7.1          | 41.1         | 14.2         | 4.2          | 4.8          |
| 24. Business Outlook index on the Macroeconomy by Type of Business: Next 3 Months |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Importer  | 44.6         | 24.0         | 28.5         | 33.8         | 31.8         | 34.5         | 36.6         | 8.7          | 29.1         | 53.5         | 25.3         | 22.0         | 11.4         |
| Exporter  | 60.9         | 35.5         | 25.0         | 16.7         | 20.3         | 37.0         | 34.4         | 4.7          | 22.4         | 50.0         | 25.4         | 31.4         | 42.9         |
| Both Importer and Exporter  | 52.3         | 29.2         | 35.5         | 24.0         | 36.5         | 38.8         | 34.5         | 7.0          | 30.2         | 54.3         | 37.2         | 23.6         | 24.7         |
| Neither Importer nor Exporter   | 36           | 19.1         | 27.9         | 18.1         | 22.1         | 23.8         | 28.5         | -2.0         | 19.2         | 47.2         | 20.7         | 13.1         | 16.7         |
| 25. Business Outlook index on the Macroeconomy by Type of Business: Next 6 Months |              | 25.2         | 27.13        | 2012         |              | 20.0         | 2015         | 2.0          | 25.2         |              | 20.7         | 20.2         | 20.7         |
| Importer  | 65.2         | 45.4         | 48.9         | 53.8         | 50.2         | 53.3         | 48.5         | 31.2         | 38.0         | 63.5         | 36.4         | 27.8         | 22.0         |
|   | 76.6         |              | 46.4         | 42.6         | 47.5         | 50.0         | 52.5         |              | 41.4         | 52.9         | 41.3         | 31.4         | 39.7         |
| Exporter  Debt Issuedanced Essential  |              | 58.1         |              |              |              |              |              | 31.3         |              |              |              |              |              |
| Both Importer and Exporter  | 67.9         | 52.4         | 52.6         | 43.0         | 51.9         | 57.8         | 56.3         | 26.3         | 48.1         | 64.4         | 46.0         | 34.9         | 35.4         |
| Neither Importer nor Exporter   | 62.4         | 47.1         | 56.6         | 43.0         | 47.7         | 51.3         | 50.6         | 25.7         | 37.7         | 60.7         | 38.8         | 29.2         | 30.0         |
| 26. Business Outlook index on the Macroeconomy by Size of Business: Current Month | İ            |              |              |              |              |              |              |              |              |              |              |              |              |
| Micro (1-9)   |              |              | ١,.          |              | ١            |              |              |              |              |              | 4.6          | -1.0         | -7.2         |
| Small (10 – 49)   | -4.2         | -36.6        | -24.7        | -33.9        | -24.7        | -14.4        | -16.4        | -60.3        | -32.5        | 21.8         | 9.9          | 4.8          | 2.7          |
| Medium (50 – 199)   | -0.3         | -27.4        | -22.7        | -32.2        | -24.3        | -7.1         | -9.2         | -55.6        | -34.6        | 20.4         | 12.0         | 5.4          | 7.2          |
| Large (200 & more)  | -9.6         | -31.6        | -26.9        | -27.8        | -24.4        | -23.5        | -13.2        | -68.1        | -40.2        | 24.3         | 8.2          | 4.3          | -0.6         |
| 27. Business Outlook index on the Macroeconomy by Size of Business: Next Month    |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Micro (1-9)   |              |              |              |              |              |              |              |              |              |              | 12.9         | 7.2          | 4.8          |
| Small (10 – 49)   | 32.6         | 9.6          | 19.1         | 8.0          | 18.9         | 19.0         | 23.3         | -6.3         | 12.8         | 45.2         | 19.6         | 9.8          | 9.4          |
| Medium (50 – 199)   | 36.2         | 18.9         | 19.3         | 17.4         | 16.5         | 26.0         | 26.2         | -7.6         | 17.0         | 45.1         | 21.6         | 15.8         | 8.7          |
| Large (200 & more)  | 32.2         | 16.9         | 21.4         | 15.0         | 14.8         | 20.5         | 25.2         | -11.8        | 25.8         | 50.7         | 22.8         | 9.4          | 8.2          |
| 28. Business Outlook index on the Macroeconomy by Size of Business: Next 3 Months |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Micro (1-9)   |              |              |              |              |              |              |              |              |              |              | 18.1         | 13.4         | 12.8         |
| Small (10 – 49)   | 42.4         | 21.4         | 29.3         | 19.3         | 28.1         | 29.1         | 31.2         | 3.4          | 23.1         | 49.7         | 27.7         | 19.9         | 22.6         |
| , ,   |              |              |              |              |              |              |              |              |              | -            |              |              |              |
| Medium (50 – 199)   | 45.5         | 26.3         | 30.6         | 26.8         | 26.6         | 33.1         | 33.0         | 0.0          | 22.2         | 50.0         | 33.1         | 21.8         | 25.2         |
| Large (200 & more)  | 40.4         | 28.7         | 34.5         | 31.6         | 26.7         | 31.1         | 33.1         | 2.8          | 37.1         | 55.7         | 31.6         | 19.4         | 15.8         |
| 29. Business Outlook index on the Macroeconomy by Size of Business: Next 6 Months |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Micro (1-9)   | 64.6         | 45.2         | F1 7         | 42.5         | 40.7         | F2 F         | 50.7         | 26.2         | 38.7         | 59.9         | 37.1         | 25.9<br>33.3 | 24.4         |
| Small (10 – 49)   |              | 45.3         | 51.7         |              | 49.7         | 52.5         |              | 26.2         |              |              | 38.3         |              | 33.7         |
| Medium (50 – 199)   | 64.6<br>68.5 | 53.2         | 58.4         | 49.9         | 47.7         | 55.2<br>55.3 | 51.3         | 25.1         | 40.4         | 63.7<br>70.7 | 45.4         | 31.1         | 32.2         |
| Large (200 & more)  | 06.3         | 62.5         | 58.6         | 48.1         | 50.4         | 33.3         | 62.9         | 37.5         | 59.8         | 70.7         | 50.0         | 36.0         | 37.3         |
| 30. Percentage Distribution of Respondent Firms by Type of Business<br>Importer   | 15.6         | 15.3         | 15.8         | 15.8         | 15.6         | 15.3         | 15.2         | 15.5         | 15.7         | 15.4         | 15.5         | 16.1         | 15.5         |
| Exporter  | 4.3          | 4.1          | 3.8          | 3.6          | 4.0          | 3.6          | 4.1          | 4.3          | 3.9          | 4.7          | 3.7          | 4.4          | 4.0          |
| '   | 27.8         | 28.0         | 28.3         | 27.8         | 28.8         | 29.2         | 29.1         | 28.8         | 29.3         | 29.2         | 28.2         | 27.8         | 29.1         |
| Both Importer and Exporter  |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Neither Importer nor Exporter   | 52.3         | 52.6         | 52.2         | 52.7         | 51.6         | 51.8         | 51.6         | 51.4         | 51.2         | 50.7         | 52.6         | 51.6         | 51.4         |
| 31. Percentage Distribution of Respondent Firms by Employment Size                |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Micro (1-9)   |              |              |              |              |              |              |              |              |              |              | 31.1         | 31.5         | 32.7         |
| Small (10 – 49)   | 66.4<br>23.8 | 66.4<br>24.4 | 66.6         | 67.3<br>23.7 | 67.8<br>23.2 | 66.6<br>24.5 | 64.3         | 68.2<br>22.2 | 69.4<br>21.7 | 68.6<br>22.0 | 37.8<br>21.7 | 36.6<br>23.2 | 35.6<br>21.8 |
| Medium (50 – 199)<br>Large (200 & more)   | 23.8<br>9.8  | 9.2          | 23.6<br>9.7  |              | 9.0          | 8.9          | 25.6<br>10.1 | 9.6          | 8.9          | 9.4          | 9.4          |              |              |
|   | 3.0          | 3.2          | 3./          | 9.0          | 3.0          | 0.3          | 10.1         | 9.0          | 0.5          | 7.4          | 3.4          | 8.8          | 10.0         |
| 32. Distribution of Respondent Firms by Sector                                    | 1500         | 1500         | 1500         | 1500         | 1500         | 1500         | 1500         | 1500         | 1500         | 1600         | 1600         | 1600         | 1000         |
| Sample Size(N) Response Rate (%)  | 1500<br>99.8 | 1500<br>99.7 | 1500<br>99.6 | 1500<br>98.7 | 1500<br>99.0 | 1500<br>99.7 | 1500<br>99.7 | 1500<br>97.1 | 1500<br>98.0 | 1600<br>91.9 | 1600<br>99.4 | 1600<br>99.0 | 1600<br>98.9 |
| All Sectors   | 1497         | 1496         | 1494         | 1481         | 1492         | 1495         | 1496         | 1456         | 1470         | 1470         | 1590         | 1584         | 1583         |
|   |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Industrial Sector of which:   | 400          | 399          | 400          | 396          | 399          | 400          | 400          | 400          | 400          | 400          | 445          | 393          | 386          |
| Manufacturing   | 354          | 357          | 358          | 350          | 357          | 352          | 351          | 355          | 353          | 352          | 386          | 337          | 333          |
| Construction Mining & Quarrying; Electricity, Gas & Water Supply                  | 31<br>15     | 30<br>12     | 31<br>11     | 32<br>14     | 30<br>12     | 35<br>13     | 34<br>15     | 35<br>10     | 34<br>13     | 34<br>14     | 38<br>21     | 37<br>19     | 36<br>17     |
| Agriculture   | 400          | 398          | 400          | 391          | 398          | 400          | 401          | 400          | 400          | 396          | 414          | 401          | 394          |
| 0   | 697          | 699          | 694          |              |              | 695          |              |              |              | 674          | 830          |              |              |
| Services Sector of which:   |              |              |              | 694          | 695          | l            | 695          | 656          | 670          |              |              | 790          | 803          |
| Market Services   | 487          | 499          | 487          | 493          | 488          | 495          | 492          | 462          | 476          | 478          | 610          | 580          | 595          |
| Non-Market Services   | 210          | 200          | 207          | 201          | 207          | 200          | 203          | 194          | 194          | 196          | 220          | 210          | 208          |
| 33. Capacity Utilization by Sectors   |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Average Capacity Utilization, of Which:   | 57.3         | 51.3         | 54.2         | 52.8         | 53.7         | 54.6         | 51.5         | 48.1         | 52.7         | 54.4         | 53.0         | 50.2         | 54.4         |
| Agriculture   | 57.2         | 51.3         | 53.4         | 52.1         | 52.9         | 53.1         | 50.2         | 48.2         | 51.8         | 53.7         | 52.6         | 53.2         | 51.4         |
| Manufacturing   | 57.2         | 51.5         | 55.4         | 53.7         | 55.3         | 56.6         | 53.8         | 48.3         | 54.0         | 55.4         | 53.7         | 55.1         | 49.5         |
| Construction  | 58.1         | 51.3         | 53.0         | 48.4         | 51.8         | 52.7         | 49.8         | 47.5         | 55.8         | 54.2         | 50.2         | 47.8         | 47.2         |
| Mining & Quarrying; Electricity, Gas & Water Supply                               | 63.6         | 44.2         | 46.7         | 58.1         | 37.9         | 53.8         | 39.1         | 34.8         | 40.5         | 48.5         | 51.2         | 51.1         | 53.4         |
| 34. Average Capacity Utilization by Firm Size                                     |              |              |              |              |              |              |              |              |              |              |              |              | 1            |
| Micro (1-9)   |              |              |              |              |              |              |              |              |              |              | 50.3         | 47.8         | 45.9         |
| Small (10 – 49)   | 53.3         | 49.4         | 48.4         | 60           | 53.5         | 52.9         | 50.0         | 46.5         | 51.9         | 53.5         | 52.1         | 48.0         | 44.4         |
| Medium (50 – 199)   | 60.7         | 49.5         | 53.9         | 52.5         | 52.1         | 55.3         | 51.3         | 49.5         | 52.5         | 55.4         | 54.9         | 50.1         | 49.2         |
| Large (200 & more)  | 64.9         | 50.3         | 61.6         | 58.8         | 59.0         | 64.0         | 60.8         | 54.2         | 57.8         | 58.0         | 60.3         | 56.8         | 55.3         |

**Table 2: Business Expectations Survey (Geographical Zones)** 

| Table 2  |                |                 |                |                |                |                |            |  |  |  |  |  |
|--|----------------|-----------------|----------------|----------------|----------------|----------------|------------|--|--|--|--|--|
| BUSINESS EXPECTATIONS SU   | RVEY (GEO-I    | POLITICAL ZONES | ,              |                |                |                |            |  |  |  |  |  |
| JULY 2024  | Overall        | SW              | SS             | ones<br>SE     | NW             | NC             | NE         |  |  |  |  |  |
| 1. Overall Business Outlook on the Macroeconomy                        | Oterun         | 311             |                | 32             |                |                |            |  |  |  |  |  |
| Confidence Index: All Sectors  |                |                 |                |                |                |                |            |  |  |  |  |  |
| Current Month  | 0.1            | -1.5            | -6.5           | -18.9          | 2.4            | -1.7           | 23.6       |  |  |  |  |  |
| Next Month   | 7.6            | 9.6             | 2.3            | -10.0          | 0.9            | 10.6           | 30.9       |  |  |  |  |  |
| Next 3 Months  | 19.3           | 19.8            | 12.4           | -0.6           | 20.6           | 16.6           | 42.0       |  |  |  |  |  |
| Next 6 Months  | 30.7           | 34.0            | 21.7           | 19.4           | 27.4           | 31.5           | 48.2       |  |  |  |  |  |
| 2. Business Outlook Index on the Macroeconomy by Sector: Current Month | 30.7           | 34.0            | 21.7           | 15.4           | 27.4           | 31.3           | 40.2       |  |  |  |  |  |
| Industrial Sector of which:  | -1.0           | -1.1            | -2.0           | -40.0          | 11.2           | -4.6           | 18.4       |  |  |  |  |  |
| Manufacturing  | -1.5           | -3.8            | 2.5            | -46.2          | 7.7            | -1.8           | 24.4       |  |  |  |  |  |
|  |                |                 |                |                |                |                |            |  |  |  |  |  |
| Construction   | -5.6           | 14.3            | -50.0          | -25.0          | 28.6           | 0.0            | -33.3      |  |  |  |  |  |
| Mining & Quarrying; Electricity, Gas & Water Supply                    | 17.6           | 50.0            | 0.0            | 50.0           | 50.0           | -100.0         | 50.0       |  |  |  |  |  |
| Agriculture  | 1.0            | 3.0             | -10.3          | -15.6          | 3.8            | -7.4           | 27.7       |  |  |  |  |  |
| Services Sector of which:  | -0.3           | -3.1            | -6.1           | -10.1          | -4.9           | 1.3            | 23.8       |  |  |  |  |  |
| Market Services  | 0.9            | -3.8            | -3.9           | -12.9          | -0.8           | 3.7            | 24.3       |  |  |  |  |  |
| Non-Market Services  | -3.4           | -1.8            | -13.6          | 0.0            | -16.3          | -4.8           | 22.2       |  |  |  |  |  |
| 3. Business Outlook Index on the Macroeconomy by Sector: Next Month    |                |                 |                |                |                |                |            |  |  |  |  |  |
| Industrial Sector of which:  | 6.7            | 13.5            | 6.1            | -17.8          | -2.2           | 10.8           | 28.6       |  |  |  |  |  |
| Manufacturing  | 6.3            | 11.3            | 7.5            | -25.6          | -3.8           | 14.5           | 34.1       |  |  |  |  |  |
| Construction   | -2.8           | 14.3            | -50.0          | 25.0           | 0.0            | 0.0            | -16.7      |  |  |  |  |  |
| Mining & Quarrying; Electricity, Gas & Water Supply                    | 35.3           | 100.0           | 40.0           | 50.0           | 25.0           | -50.0          | 50.0       |  |  |  |  |  |
| Agriculture  | 9.9            | 12.1            | 0.0            | -13.3          | 7.6            | 7.4            | 38.5       |  |  |  |  |  |
| Services Sector of which:  | 7.0            | 8.2             | -1.0           | -4.5           | 0.0            | 12.8           | 25.7       |  |  |  |  |  |
| Market Services  | 7.8            | 9.6             | -5.2           | -2.9           | 2.5            | 16.8           | 24.3       |  |  |  |  |  |
| Non-Market Services  | 4.8            | 5.5             | 13.6           | -10.5          | -7.0           | 2.4            | 29.6       |  |  |  |  |  |
| 4. Business Outlook Index on the Macroeconomy by Sector: Next 3 Months |                |                 |                |                |                |                |            |  |  |  |  |  |
| Industrial Sector of which:  | 18.4           | 31.5            | 8.2            | 2.2            | 13.5           | 4.6            | 46.9       |  |  |  |  |  |
| Manufacturing  | 18.6           | 30.0            | 10.0           | 0.0            | 10.3           | 9.1            | 51.2       |  |  |  |  |  |
| Construction   | 5.6            | 28.6            | -25.0          | 0.0            | 0.0            | -12.5          | 33.3       |  |  |  |  |  |
| Mining & Quarrying; Electricity, Gas & Water Supply                    | 41.2           | 100.0           | 20.0           | 50.0           | 100.0          | -50.0          | 0.0        |  |  |  |  |  |
| Agriculture  | 26.4           | 15.2            | 13.8           | 2.2            | 44.3           | 21.0           | 50.8       |  |  |  |  |  |
| Services Sector of which:  | 16.1           | 17.6            | 11.1           | -2.2           | 13.6           | 19.5           | 33.7       |  |  |  |  |  |
| Market Services  | 17.1           | 19.2            | 6.5            | -4.3           | 21.0           | 22.4           | 31.1       |  |  |  |  |  |
| Non-Market Services  | 13.5           | 14.5            | 27.3           | 5.3            | -7.0           | 11.9           | 40.7       |  |  |  |  |  |
| 5. Business Outlook Index on the Macroeconomy by Sector: Next 6 Months |                |                 |                |                |                |                |            |  |  |  |  |  |
| Industrial Sector of which:  | 30.8           | 43.8            | 34.7           | 13.3           | 19.1           | 24.6           | 49.0       |  |  |  |  |  |
| Manufacturing  | 28.5           | 42.5            | 35.0           | 2.6            | 17.9           | 20.0           | 51.2       |  |  |  |  |  |
| Construction   | 41.7           | 42.9            | 25.0           | 75.0           | 14.3           | 62.5           | 33.3       |  |  |  |  |  |
| Mining & Quarrying; Electricity, Gas & Water Supply                    | 52.9           | 100.0           | 40.0           | 100.0          | 50.0           | 0.0            | 50.0       |  |  |  |  |  |
| Agriculture  | 40.4           | 37.9            | 24.1           | 22.2           | 51.9           | 38.3           | 58.5       |  |  |  |  |  |
| Services Sector of which:  | 26.5           | 28.9            | 12.1           | 21.3           | 19.8           | 34.2           | 40.6       |  |  |  |  |  |
| Market Services  | 28.5           | 28.8            | 9.1            | 25.7           | 29.4           | 34.6           | 40.5       |  |  |  |  |  |
| Non-Market Services  | 21.2           | 29.1            | 22.7           | 5.3            | -7.0           | 33.3           | 40.7       |  |  |  |  |  |
| 6. Business Confidence Index on Own Operations : Current Month         |                | 23.1            | 22.1           | 3.3            | 7.0            | 33.3           | 70.7       |  |  |  |  |  |
| Manufacturing  | -12.6          | -11.3           | -22.5          | -38.5          | -3.8           | -21.8          | 19.5       |  |  |  |  |  |
| Construction   | -33.3          | 0.0             | -50.0          | -36.5          | 0.0            | -21.6          | -50.0      |  |  |  |  |  |
|  | -33.3          | 0.0             | -60.0          | -50.0          | -25.0          | -12.5<br>-50.0 | 50.0       |  |  |  |  |  |
| Mining & Quarrying; Electricity, Gas & Water Supply                    |                | l               |                |                |                |                |            |  |  |  |  |  |
| Agriculture  | -8.1           | 3.0             | -3.4<br>16.0   | -24.4          | -16.5          | -25.9          | 29.2       |  |  |  |  |  |
| Market Services Non-Market Services                                    | -11.1<br>-14.9 | -3.8<br>-20.0   | -16.9<br>-27.3 | -28.6<br>-36.8 | -10.1<br>-20.9 | -12.1<br>-14.3 | 5.4<br>3.7 |  |  |  |  |  |

|  | Table 2 BUSINESS EXPECTATIONS SURVEY (GEO-POLITICAL ZONES) |       |       |       |       |       |       |  |  |  |  |  |
|--|--|-------|-------|-------|-------|-------|-------|--|--|--|--|--|
|  | 1  |       |       | ones  |       |       |       |  |  |  |  |  |
| JULY 2024  | Overall  | SW    | SS    | SE    | NW    | NC    | NE    |  |  |  |  |  |
| 7. Business Outlook Index on Own Operations : Current Month            |  |       |       |       |       |       |       |  |  |  |  |  |
| Volume of Business Activity Index                                      | -11.9  | -7.7  | -16.1 | -23.9 | -13.8 | -12.6 | -0.5  |  |  |  |  |  |
| Volume of Total Order Book Index                                       | -11.2  | -10.1 | -28.6 | -37.8 | -4.5  | -21.5 | 12.2  |  |  |  |  |  |
| Credit Access Index  | -19.8  | -17.9 | -29.5 | -35.6 | -14.4 | -21.2 | -6.8  |  |  |  |  |  |
| Financial Condition Index  | -15.0  | -15.4 | -21.7 | -44.4 | -12.4 | -26.2 | -4.1  |  |  |  |  |  |
| Average Capacity Utilisation   | -  | -     | -     | -     | -     | -     |       |  |  |  |  |  |
| 8. Business Outlook Index on Own Operations : Next Month               |  |       |       |       |       |       |       |  |  |  |  |  |
| Volume of Business Activity Index                                      | 14.4   | 16.7  | 12.9  | 10.6  | 5.9   | 15.6  | 27.3  |  |  |  |  |  |
| Employment Outlook Index   | 8.1  | 6.2   | 6.5   | 2.8   | 5.3   | 5.6   | 24.5  |  |  |  |  |  |
| 9. Business Outlook Index on Own Operations : Next 3 Months            |  |       |       |       |       |       |       |  |  |  |  |  |
| Volume of Business Activity Index                                      | 24.0   | 26.2  | 24.4  | 28.3  | 13.8  | 27.5  | 27.7  |  |  |  |  |  |
| Employment Outlook Index   | 8.7  | 9.0   | 8.8   | 3.9   | 5.3   | 7.3   | 19.1  |  |  |  |  |  |
| 10. Business Outlook Index on Own Operations: Next 6 Months            |  |       |       |       |       |       |       |  |  |  |  |  |
| Volume of Business Activity Index                                      | 42.6   | 44.8  | 41.9  | 40.0  | 33.8  | 42.4  | 55.9  |  |  |  |  |  |
| Employment Outlook Index   | 24.6   | 25.9  | 24.0  | 20.6  | 15.3  | 24.2  | 41.4  |  |  |  |  |  |
| 11. Employment Outlook Index on Own Operation by Sector: Next Month    |  |       |       |       |       |       |       |  |  |  |  |  |
| Industrial Sector of which:  | 7.0  | 10.1  | 6.1   | -11.1 | 4.5   | 9.2   | 20.4  |  |  |  |  |  |
| Manufacturing  | 6.0  | 8.8   | 7.5   | -17.9 | 3.8   | 5.5   | 26.8  |  |  |  |  |  |
| Construction   | 13.9   | 28.6  | -25.0 | 25.0  | 14.3  | 37.5  | -16.7 |  |  |  |  |  |
| Mining & Quarrying; Electricity, Gas & Water Supply                    | 11.8   | 0.0   | 20.0  | 50.0  | 0.0   | 0.0   | 0.0   |  |  |  |  |  |
| Agriculture  | 14.5   | 4.5   | 17.2  | 6.7   | 16.5  | 12.3  | 27.7  |  |  |  |  |  |
| Services Sector of which:  | 4.7  | 5.7   | -2.0  | 7.9   | -2.5  | 0.7   | 24.8  |  |  |  |  |  |
| Market Services  | 4.4  | 7.7   | -3.9  | 7.1   | -1.7  | 0.0   | 21.6  |  |  |  |  |  |
| Non-Market Services  | 5.8  | 1.8   | 4.5   | 10.5  | -4.7  | 2.4   | 33.3  |  |  |  |  |  |
| 12. Employment Outlook Index on Own Operation by Sector: Next 3 Months |  |       |       |       |       |       |       |  |  |  |  |  |
| Industrial Sector of which:  | 6.7  | 13.5  | 6.1   | -11.1 | 3.4   | 4.6   | 20.4  |  |  |  |  |  |
| Manufacturing  | 7.2  | 15.0  | 7.5   | -15.4 | 2.6   | 1.8   | 29.3  |  |  |  |  |  |
| Construction   | 0.0  | 0.0   | -25.0 | 0.0   | 0.0   | 37.5  | -33.3 |  |  |  |  |  |
| Mining & Quarrying; Electricity, Gas & Water Supply                    | 11.8   | 0.0   | 20.0  | 50.0  | 25.0  | -50.0 | 0.0   |  |  |  |  |  |
| Services Sector of which:  | 14.2   | 10.6  | 20.7  | 4.4   | 17.7  | 11.1  | 18.5  |  |  |  |  |  |
| Agriculture  | 6.9  | 8.2   | 3.0   | 11.2  | 0.0   | 6.0   | 16.8  |  |  |  |  |  |
| Market Services  | 6.0  | 10.6  | 2.6   | 17.1  | 0.0   | 2.8   | 6.8   |  |  |  |  |  |
| Non-Market Services  | 9.1  | 3.6   | 4.5   | -10.5 | 0.0   | 14.3  | 44.4  |  |  |  |  |  |
| 13. Employment Outlook Index on Own Operation by Sector: Next 6 Months |  |       |       |       |       |       |       |  |  |  |  |  |
| Industrial Sector of which:  | 24.9   | 24.7  | 30.6  | 17.8  | 15.7  | 20.0  | 49.0  |  |  |  |  |  |
| Manufacturing  | 24.3   | 25.0  | 32.5  | 12.8  | 16.7  | 12.7  | 56.1  |  |  |  |  |  |
| Construction   | 30.6   | 28.6  | 25.0  | 50.0  | 14.3  | 75.0  | -16.7 |  |  |  |  |  |
| Mining & Quarrying; Electricity, Gas & Water Supply                    | 23.5   | 0.0   | 20.0  | 50.0  | 0.0   | 0.0   | 100.0 |  |  |  |  |  |
| Agriculture  | 24.1   | 28.8  | 19.5  | 35.7  | 9.2   | 29.9  | 27.0  |  |  |  |  |  |
| Services Sector of which:  | 23.2   | 28.3  | 15.2  | 27.0  | 9.3   | 27.5  | 35.6  |  |  |  |  |  |
| Market Services  | 24.1   | 28.8  | 19.5  | 35.7  | 9.2   | 29.9  | 27.0  |  |  |  |  |  |
| Non-Market Services  | 20.7   | 27.3  | 0.0   | -5.3  | 9.3   | 21.4  | 59.3  |  |  |  |  |  |
| 14. Business with Expansion Plans (in per cent): Next Month            | 7  |       |       |       |       |       |       |  |  |  |  |  |
| Industrial Sector of which:  | 44.5   | 44.2  | 24.1  | 42.3  | 45.6  | 43.2  | 67.9  |  |  |  |  |  |
| Manufacturing  | 44.3   | 41.0  | 29.2  | 43.5  | 46.2  | 37.5  | 70.8  |  |  |  |  |  |
| Construction   | 56.3   | 75.0  | 0.0   | 50.0  | 100.0 | 66.7  | 33.3  |  |  |  |  |  |
| Mining & Quarrying; Electricity, Gas & Water Supply                    | 30.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |  |  |  |  |  |
| Agriculture  | 66.9   | 52.2  | 65.8  | 74.1  | 61.2  | 66.0  | 84.0  |  |  |  |  |  |
| Services Sector of which:  | 54.1   | 54.3  | 51.8  | 41.9  | 46.1  | 63.3  | 67.9  |  |  |  |  |  |
| Market Services  | 55.2   | 56.3  | 46.8  | 41.7  | 47.2  | 69.6  | 70.0  |  |  |  |  |  |
| Non-Market Services  | 50.9   | 50.0  | 77.8  | 42.9  | 43.3  | 47.8  | 61.5  |  |  |  |  |  |

# Table 2 BUSINESS EXPECTATIONS SURVEY (GEO-POLITICAL ZONES)

| BUSINESS EXPECTATIONS SURVEY (GEO-POLITICAL ZONES)  Zones                     |         |       |       |       |       |       |       |  |  |  |  |  |
|---|---------|-------|-------|-------|-------|-------|-------|--|--|--|--|--|
| JULY 2024   | Overall | SW    | SS    | SE    | NW    | NC    | NE    |  |  |  |  |  |
| 15. Business Constraints: Current Month                                       |         |       |       |       |       |       |       |  |  |  |  |  |
| High Interest Rate  | 74.6    | 77.5  | 77.2  | 80.6  | 67.1  | 74.0  | 75.7  |  |  |  |  |  |
| Unclear Economic Laws   | 68.5    | 68.2  | 74.9  | 76.7  | 63.7  | 69.4  | 62.5  |  |  |  |  |  |
| Lack of Equipment   | 52.1    | 45.7  | 55.5  | 53.6  | 51.3  | 48.8  | 62.3  |  |  |  |  |  |
| Insufficient/Low Demand   | 57.1    | 53.9  | 64.1  | 68.6  | 56.9  | 48.2  | 58.2  |  |  |  |  |  |
| Access to Credit  | 60.4    | 61.7  | 66.1  | 62.5  | 53.7  | 59.9  | 61.8  |  |  |  |  |  |
| Financial Problems  | 71.1    | 69.0  | 76.0  | 78.3  | 67.9  | 68.0  | 72.3  |  |  |  |  |  |
| Competition   | 46.4    | 43.7  | 52.3  | 48.3  | 49.4  | 42.4  | 43.9  |  |  |  |  |  |
| Labor Problems  | 44.9    | 44.9  | 45.6  | 51.1  | 42.2  | 40.2  | 49.5  |  |  |  |  |  |
| Lack of Materials Input   | 53.8    | 54.5  | 55.5  | 53.1  | 49.3  | 52.2  | 60.7  |  |  |  |  |  |
| Unfavourable Political Climate  | 65.0    | 62.7  | 68.2  | 74.7  | 60.7  | 63.9  | 65.7  |  |  |  |  |  |
| Unfavourable Economic Climate   | 71.5    | 71.6  | 75.6  | 78.1  | 66.9  | 70.9  | 69.8  |  |  |  |  |  |
| Insufficient Power Supply   | 73.2    | 73.0  | 81.3  | 82.5  | 70.1  | 67.1  | 70.9  |  |  |  |  |  |
| Lack of knowledge/training  | 40.0    | 40.6  | 41.5  | 39.2  | 42.1  | 33.8  | 43.4  |  |  |  |  |  |
| Poor infrastructure   | 62.4    | 63.1  | 69.8  | 64.2  | 60.1  | 58.8  | 61.4  |  |  |  |  |  |
| Insecurity  | 76.5    | 77.9  | 79.7  | 84.7  | 73.7  | 75.7  | 70.2  |  |  |  |  |  |
| High bank charges   | 67.2    | 71.8  | 70.5  | 71.9  | 59.4  | 66.6  | 66.6  |  |  |  |  |  |
| High/mulitple taxes   | 72.5    | 74.7  | 73.5  | 81.1  | 66.2  | 71.5  | 72.0  |  |  |  |  |  |
| Extortion and corruption  | 72.1    | 71.1  | 73.7  | 77.8  | 70.0  | 72.8  | 69.8  |  |  |  |  |  |
| 16. Business Expectation Index on Selected Economic Indicators: Current Month |         |       |       |       |       |       |       |  |  |  |  |  |
| N/\$ Exchange Rate  | -22.6   | -24.7 | -28.1 | -37.2 | -22.1 | -26.5 | 2.3   |  |  |  |  |  |
| Borrowing Rate  | 15.0    | 18.2  | 9.2   | 9.4   | 8.8   | 15.2  | 30.0  |  |  |  |  |  |
| 17. Business Expectation Index on Selected Economic Indicators: Next Month    |         |       |       |       |       |       |       |  |  |  |  |  |
| N/\$ Exchange Rate  | -16.5   | -13.6 | -21.7 | -35.6 | -17.6 | -15.9 | 0.9   |  |  |  |  |  |
| Borrowing Rate  | 14.3    | 15.7  | 10.6  | 15.6  | 10.0  | 16.2  | 18.6  |  |  |  |  |  |
| 18. Business Expectation Index on Selected Economic Indicators: Next 3 Months |         |       |       |       |       |       |       |  |  |  |  |  |
| N/\$ Exchange Rate  | -4.8    | -0.9  | -19.4 | -27.2 | -1.47 | -4.3  | 16.4  |  |  |  |  |  |
| Borrowing Rate  | 18.3    | 15.4  | 12.9  | 26.7  | 14.12 | 20.5  | 24.1  |  |  |  |  |  |
| 19. Business Expectation Index on Selected Economic Indicators: Next 6 Months |         |       |       |       |       |       |       |  |  |  |  |  |
| N/\$ Exchange Rate  | 13.7    | 18.52 | -3.2  | -13.3 | 17.6  | 21.9  | 28.2  |  |  |  |  |  |
| Borrowing Rate  | 17.4    | 15.43 | 16.6  | 21.1  | 14.4  | 21.9  | 16.4  |  |  |  |  |  |
| 20. Business Outlook on the Macroeconomy by Type of Business: Current Month   |         |       |       |       |       |       |       |  |  |  |  |  |
| Importer  | -2.0    | -7.3  | -18.2 | -37.0 | 1.9   | 0.0   | 27.5  |  |  |  |  |  |
| Exporter  | 23.8    | 8.3   | -9.1  | -33.3 | 55.6  | 7.7   | 91.7  |  |  |  |  |  |
| Both Importer and Exporter  | 6.3     | 7.4   | -7.6  | -4.1  | 9.1   | 0.0   | 32.3  |  |  |  |  |  |
| Neither Importer nor exporter   | -4.5    | -5.6  | -1.9  | -20.4 | -3.9  | -3.5  | 7.4   |  |  |  |  |  |
| 21. Business Outlook on the Macroeconomy by Type of Business: Next Month      |         |       |       |       |       |       |       |  |  |  |  |  |
| Importer  | 8.2     | 5.5   | 3.0   | -14.8 | -7.5  | 3.8   | 45.1  |  |  |  |  |  |
| Exporter  | 20.6    | 50.0  | 9.1   | -50.0 | 33.3  | 30.8  | 16.7  |  |  |  |  |  |
| Both Importer and Exporter  | 10.6    | 12.6  | -6.1  | 0.0   | 6.1   | 15.6  | 33.9  |  |  |  |  |  |
| Neither Importer nor exporter   | 4.8     | 6.2   | 6.5   | -11.2 | -1.1  | 7.5   | 23.2  |  |  |  |  |  |
| 22. Business Outlook on the Macroeconomy by Type of Business: Next 3 months   |         |       |       |       |       |       |       |  |  |  |  |  |
| Importer  | 11.4    | 16.4  | -6.1  | -3.7  | 5.7   | -11.5 | 43.1  |  |  |  |  |  |
| Exporter  | 42.9    | 50.0  | 27.3  | -16.7 | 22.2  | 38.5  | 100.0 |  |  |  |  |  |
| Both Importer and Exporter  | 24.7    | 26.3  | 10.6  | 8.2   | 29.3  | 26.7  | 40.3  |  |  |  |  |  |
| Neither Importer nor exporter   | 16.7    | 15.4  | 17.8  | -2.0  | 20.1  | 13.9  | 35.8  |  |  |  |  |  |
| 23. Business Outlook on the Macroeconomy by Type of Business: Next 6 months   |         |       |       |       |       |       |       |  |  |  |  |  |
| Importer  | 22.0    | 34.5  | 15.2  | 11.1  | 13.2  | -15.4 | 47.1  |  |  |  |  |  |
| Exporter  | 39.7    | 50.0  | 18.2  | 33.3  | 33.3  | 61.5  | 33.3  |  |  |  |  |  |
| Both Importer and Exporter  | 35.4    | 42.1  | 15.2  | 30.6  | 31.3  | 40.0  | 50.0  |  |  |  |  |  |
| Neither Importer nor exporter   | 30.0    | 27.8  | 28.0  | 15.3  | 29.1  | 31.8  | 49.5  |  |  |  |  |  |

| Table 2   |
|---|
| BUSINESS EXPECTATIONS SURVEY (GEO-POLITICAL ZONES |

|   | Zones   |      |       |       |       |       |      |  |  |  |
|---|---------|------|-------|-------|-------|-------|------|--|--|--|
| JULY 2024   | Overall | SW   | SS    | SE    | NW    | NC    | NE   |  |  |  |
| 24. Business Outlook on the Macroeconomy by Size of Business: Current Month |         |      |       |       |       |       |      |  |  |  |
| Micro (1-9)   | -7.2    | -4.5 | -14.4 | -30.4 | 12.7  | -8.8  | 6.4  |  |  |  |
| Small (10 – 49)   | 2.7     | 2.3  | 0.0   | -12.5 | -2.8  | 1.0   | 27.6 |  |  |  |
| Medium (50 – 199)   | 7.2     | 0.0  | 2.8   | -11.1 | -1.1  | 15.4  | 30.4 |  |  |  |
| Large (200 & more)  | -0.6    | -3.3 | -7.1  | 0.0   | 10.0  | -15.2 | 23.5 |  |  |  |
| 25. Business Outlook on the Macroeconomy by Size of Business: Next Month    |         |      |       |       |       |       |      |  |  |  |
| Micro (1-9)   | 4.8     | 0.9  | -1.0  | -15.9 | 15.2  | 8.8   | 29.8 |  |  |  |
| Small (10 – 49)   | 9.4     | 22.7 | 2.9   | -8.3  | -1.4  | 11.7  | 31.0 |  |  |  |
| Medium (50 – 199)   | 8.7     | 14.3 | 5.6   | -5.6  | -12.4 | 21.2  | 30.4 |  |  |  |
| Large (200 & more)  | 8.2     | 1.6  | 14.3  | 33.3  | 13.3  | -3.0  | 35.3 |  |  |  |
| 26. Business Outlook on the Macroeconomy by Size of Business: Next 3 months |         |      |       |       |       |       |      |  |  |  |
| Micro (1-9)   | 12.8    | 1.8  | 7.2   | -7.2  | 29.1  | 17.7  | 40.4 |  |  |  |
| Small (10 – 49)   | 22.6    | 36.4 | 14.3  | 2.8   | 17.7  | 23.3  | 40.2 |  |  |  |
| Medium (50 – 199)   | 25.2    | 31.7 | 19.4  | 8.3   | 16.9  | 17.3  | 47.8 |  |  |  |
| Large (200 & more)  | 15.8    | 18.0 | 21.4  | 0.0   | 26.7  | -9.1  | 35.3 |  |  |  |
| 27. Business Outlook on the Macroeconomy by Size of Business: Next 6 months |         |      |       |       |       |       |      |  |  |  |
| Micro (1-9)   | 24.4    | 20.5 | 17.5  | 13.0  | 31.6  | 23.0  | 55.3 |  |  |  |
| Small (10 – 49)   | 33.7    | 48.9 | 22.9  | 20.8  | 24.1  | 36.9  | 48.3 |  |  |  |
| Medium (50 – 199)   | 32.2    | 41.3 | 22.2  | 27.8  | 24.7  | 28.8  | 43.5 |  |  |  |
| Large (200 & more)  | 37.3    | 29.5 | 42.9  | 33.3  | 36.7  | 45.5  | 47.1 |  |  |  |
| 28. Percentage Distribution of Respondent Firms by Type of Business         |         |      |       |       |       |       |      |  |  |  |
| Importer  | 15.5    | 17.0 | 15.2  | 15.0  | 15.6  | 8.6   | 23.2 |  |  |  |
| Exporter  | 4.0     | 3.7  | 5.1   | 3.3   | 2.6   | 4.3   | 5.5  |  |  |  |
| Both Importer and Exporter  | 29.1    | 29.3 | 30.4  | 27.2  | 29.1  | 29.8  | 28.2 |  |  |  |
| Neither Importer nor exporter   | 51.4    | 50   | 49    | 54.4  | 52.6  | 57.3  | 43.2 |  |  |  |
| 29. Percentage Distribution of Respondent Firms by Employment Size          |         |      |       |       |       |       |      |  |  |  |
| Micro (1-9)   | 32.7    | 35   | 45    | 38    | 23.2  | 37    | 21   |  |  |  |
| Small (10 – 49)   | 35.6    | 27   | 32    | 40    | 41.5  | 34    | 40   |  |  |  |
| Medium (50 – 199)   | 21.8    | 19   | 17    | 20    | 26.2  | 17    | 31   |  |  |  |
| Large (200 & more)  | 10.0    | 19   | 6     | 2     | 8.8   | 11    | 8    |  |  |  |

# Data and Method

#### **Overview**

 Business Expectation Survey (BES) gathers information and insights about the anticipated future performance and outlook of businesses within the Nigerian economy. The survey aims to gauge the expectations and sentiments of business owners, managers and key decision-makers regarding various economic indicators, market trends, and business conditions over a defined, near future, time period.

#### **Analysis**

• The diffusion index and percentages, where applicable, are used to compute each indicator measured.

#### **Coverage & Sample**

- Small, Medium & Large Scale Businesses accross 36 States & Federal Capital Territory (FCT)
- 1,600 firms accross the Industrial, Services and Agricultural Sectors

#### Sectors

- Industry: Manufacturing, Construction and Mining & Quarrying; Electricity, Gas and Water Supply
- Services: Market Services and Non-Market Services
- Agriculture